

Sugarloaf Golf Club Inc

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November 20, 2016

Dear Members & Prospective Members,

Well, here we are again, at the end of another golf season at Sugarloaf! At this time of year our thoughts turn towards the upcoming bustle of the holiday season and spending time with friends and family. It allows us shorter days to reflect upon this fading season and how special Sugarloaf is for our family. Yes, it's a job and a business...but it is so much more than that, it's a place where we see our friends on a daily basis, customers who (over the years) have become like family, friends we look forward to visiting with during the winter months, new members who have become a great part of our days and coworkers who make Sugarloaf a little something you don't find just anywhere else.

We are excited that some of our plans for the future are beginning to take shape. To most of you, this comes as no surprise that Wayne will be "stepping back" a bit and Patrick will be dividing his responsibilities between the golf course and the business. Wayne will spend fewer hours working and hopefully more hours doing the things he's looked forward to...playing with grandchildren, working on cars and maybe even playing more golf! Sometimes transition from generation to generation can be difficult, but we are confident that over the next few years, Patrick will continue to add value to your membership with his energy, experience and love for this business and for Sugarloaf. Going forward, Patrick's Assistant Donnie (I can't friggin remember his last name!) will move to a supervisory role with Patrick maintaining control of major course decisions, thereby ensuring that his attention to detail will continue uninterrupted. Judy will maintain her day to day involvement ioperations for the foreseeable future.

Our members are a big part of our success. Thank you so much for your continued support and for all comments and recommendations. We take all requests seriously and do what we can to give you all the best product possible. We also never take for granted the friendships we have fostered with most of you and are grateful for the "family" we have here at Sugarloaf.

Congratulations to our 2016 Club Champion Mark Lusk, Senior Champ Bruce Judge, Super Senior Champ Bill Houseknecht & Women's Champion Stephanie Pcolinsky. We hope you had a chance to congratulate them over the past few months for a job well done.

Enclosed with this letter, you will find a page explaining our new referral program. Please take the time to review it and help us to recruit new members and save some money at the same time. New members and regular players will help us as a business to provide better conditions in the future!

Thank you all again for a great year. We wish you a happy, healthy and safe holiday season. We hope to see you early next spring.

Warmest Regards,

Wayne, & Judy, Patrick, Michelle & Family and Our Staff

2017 MEMBERSHIP RATES

Class A

- Greens Fee Plan*** \$1,175.00 – Allows Golf Privileges anytime the course is open & available for play.
- All Inclusive Plan*** \$1,850.00 – Allows Golf & Cart Privileges anytime the course is open and available for play.
- All Inclusive Family Plan** \$575.00 – Allows spouse or child (thru age 18) of All-Inclusive Primary Member Class B Golf & Cart Privileges.

Class B

- Greens Fee Plan*** \$995.00 – Allows Golf Privileges weekends & holidays after 12:00 pm and anytime Monday - Friday providing the course is open and available for play. ***Now includes Fridays!
- Family Plan** \$395.00 – Allows spouse or child (thru age 18) Class B Golf Privileges.
- Junior Membership** \$395.00 – Allows golfers thru age 18 same privileges as Class B member. Junior golfers under age 14 must be accompanied by a responsible adult.

Class C

- All Inclusive Weekend Plan*** \$1,350.00 – Allows Golf and Cart Privileges Weekends & Holidays *only* providing the course is open and available for play.
- Range Membership** \$295.00 – Allows unlimited personal use of the Driving Range throughout the season.
- Out of Area Membership** Deduct \$200.00 – Available to members whose primary home address is 30 miles or more from the golf course. Call Wayne or Judy for details.

*Out of Area plan available on these plans only.

Just a reminder ...

Carts are required Saturdays, Sundays & Holidays until 2:00 pm.

Credit Cards for payment of Membership, please add 3.5%.

2017 Membership Application

Name: _____ **Phone:** _____

Home Address: _____

City/State/Zip: _____

Email Address: _____

Primary Member **Class:** _____ **Amount Due:** _____

Second Family Member **Class:** _____ **Amount Due:** _____

Additional Family Member **Class:** _____ **Amount Due:** _____

Range membership **Annual Fee:** \$295.00 **Amount Due:** _____

Locker Rental (\$50.00)* **Double Locker #** _____ **Amount Due:** _____

Locker Rental (\$35.00)* **Single Locker #** _____ **Amount Due:** _____

Subtotal: _____

Subtract Early Payment Discount \$25.00 if postmarked by January 31, 2017 _____

TOTAL: _____